



BECOME A FULLY SCOUT

Open the doors. We do the rest.

Bring Fully power bank stations to the venues and events you know, and earn on every rental for as long as each station runs.



10 to 15%

of the net revenue of every station you place, every month

50/50

of the profit at the events you run

Your call

your hours, your area, your pace: you are your own boss

WHO THIS IS FOR

You know your city: the bar that is full every night, the shop on the street every visitor walks, the market everyone goes to. You like talking to people. That is all you need. No sales experience, no money to put in, no fixed hours.

1. The idea

Fully is a power bank sharing network. Our stations stand in bars, shops, galleries, museums and at events in Barcelona and Mallorca. A guest whose phone is dying scans the station, takes a power bank and keeps going, and brings it back to any Fully station.

Fully is growing, in Barcelona and in new cities, and the best way into a street is someone who already knows it. You find the right venues and open the door. Fully does everything else: the contract, the station, shipping, the app, payments and support.

1

Scan the QR code on the station with the phone camera.

2

Take a power bank and keep going with a charged phone.

3

Return it at any Fully station, there or elsewhere.

WHY VENUES SAY YES

A free service for their guests and 20% of the revenue, without doing any work.

2. From a conversation to a live station

Once a venue says yes, the rest is a short, fixed routine. You follow every step in your Scout app.

- 1 You find a venue** and talk to the person who decides.
- 2 You propose it in your app:** name, address, contact and a few photos. The first Scout to propose a venue claims it.
- 3 Fully reviews it,** usually right away and within 2 working days at most.
- 4 The venue signs with Fully online,** in a few minutes on its phone. You send the link by WhatsApp or let them scan a QR code.
- 5 Fully ships the station.** The venue plugs it in. It connects by itself, no wifi needed.
- 6 It goes live on the Fully map.** From the first rental, you earn.

3. Who does what

Your time goes into the places and the people. No stock, no repairs, no guest questions.

	You, the Scout	Fully
Venues and events	Find them, pitch, get the yes	Sheets for venues and events, a field guide and message templates
Contract	Send the venue its sign-up link	Signs with the venue, online
The station	Optional: be there when it is plugged in, show the staff	Owens it, ships it, watches it live, repairs and replaces it
The relationship	The venue's familiar face: drop by, pass on what you hear	Support for venues and guests: hardware, app, payments
Events	Set up, run, take down, count the power banks back	Agrees the terms with the organiser, lends you 2 stations
Money	Nothing to do	Collects every payment, pays the venue and you, writes your invoices

4. What you earn at venues

10%

of the net revenue of every station you place, every month, for as long as it runs. More with Scout levels.

20%

for the venue, the same everywhere. Fully pays your share, so it never comes out of the venue's.

Net revenue is what guests pay for rentals, minus 21% VAT and card fees. Deposits kept for power banks that never come back are not revenue: they pay for the replacement. Free or discounted rentals that Fully gives away still count at the full price, so our promotions never lower your share.

What that means in euros

In Barcelona, a paid rental in the Fully app brings in about **EUR 5** of net revenue (September 2026). So each rental at one of your stations is worth about EUR 0.50 to you at 10%, and up to EUR 0.75 at the top level.

A station with	Your level	Per station, a month	With 20 like it
15 rentals a month	Scout, 10%	about EUR 7.50	about EUR 150
25 rentals a month	Scout Pro, 12%	about EUR 15	about EUR 300
50 rentals a month	Scout Elite, 15%	about EUR 37.50	about EUR 750

Examples at EUR 5 net per rental, not a promise: prices differ by city, and every venue is different.

The venue makes the difference

The stations that rent most stand where visitors pass all day, right where everyone sees them. We expect every Scout to go for venues like that, and we show you how in the field guide. Choosing well is the most valuable thing you do, and the levels reward it.

Your share keeps running. Every station pays you every month, also in months when you place nothing new. If the Scout agreement ends, you keep your share on your live stations for 12 more months.

5. Scout levels: good places pay more

SCOUT

10%

Your starting share, on every station

SCOUT PRO

12%

From 20 rentals of a station in a month

SCOUT ELITE

15%

From 40 rentals of a station in a month

Each station levels up on its own, on its rentals in each calendar month: a station with 20 rentals in a month pays you 12% on it that month, and 15% at 40, with no waiting period. A quiet station never pulls the others down. In the month a station goes live, the bar is lowered to match its days. The venue's 20% never changes: the extra comes from Fully's side.

The 60-day check. Every new station gets one, and you see it in your app. A station that stays quiet (fewer than 10 rentals in 60 days) moves to a better place. If you find the new venue, your share moves with it.

6. Events: run it, share the profit

Festivals, markets, fairs, conferences, sports days: many people, many hours, phones running out. You bring the event to Fully, Fully agrees the terms with the organiser in writing, and on the day you run it: set up, keep it going, take it down and bring every power bank back.

GUESTS PAY PER RENTAL

50/50

You and Fully split the profit equally. Profit is the rental income minus VAT, card fees and any direct costs, such as shipping, that Fully told you about in writing before the event.

SPONSORED: FREE FOR GUESTS

EUR 15

per station per day for you. The organiser or a sponsor pays EUR 50 + VAT per station per day when you run it, instead of the standard EUR 35. The difference is yours, paid once the organiser has paid Fully.

Example: a two-day market with your 2 kit stations on the sponsored package pays you $2 \text{ stations} \times 2 \text{ days} \times \text{EUR } 15 = \text{EUR } 60$.



Your event kit: 2 stations

From your first confirmed event, 2 Fully stations stay at your place, ready to go. They remain Fully's, worth EUR 350 each with their power banks. You look after them, use them only for Fully events, and return them if you stop. You only pay for loss or damage caused by you or your helpers.

Power banks that guests do not return never reduce your share. Fully deals with them: from the guest's deposit, or from the organiser when rentals were without deposit.

7. Getting paid

Fully pays you every month, on the rentals it has actually been paid for. The paperwork is done for you.

1

Your statement

Every month in your app: each station, its rentals and your share.

2

Your invoice, written for you

Fully prepares it in your name. You have 15 days to raise anything. VAT is added and tax withheld where the rules require it.

3

Paid to your account

Within the following month, once your balance reaches EUR 10. Smaller amounts carry over.

Not able to invoice yet? Start anyway. To be paid you need to be able to invoice Fully for this work, as self-employed or through a company. Until then your earnings are kept for you, and paid in the first monthly run once you can.

Your own costs, such as travel and your phone, are yours. Fully pays for the stations, shipping and everything the venue gets.

8. Your Scout app

Everything runs in one place, on your phone or laptop, at dashboard.fullygo.com.

Home

What you earned this month, your stations, your level and each station's 60-day check.

Venues

Propose a venue or an event, and follow each one: in review, signing, shipped, live.

Earnings

Your monthly statements, invoices and payouts.

Kit

The sheets for venues and events in Spanish, Catalan and English, your guide and the rules.

9. The ground rules

A few agreements keep it fair for you, the venues and Fully. The binding terms are in the Scout agreement you sign online.

WITH VENUES

- The contract is always between the venue and Fully.
- Venues get 20%. No other percentages, fees or extras without Fully's written OK.
- Never charge a venue or an event anything.
- Only propose venues that are happy to hear from Fully.

WHAT COUNTS AS YOURS

- A venue is yours when you propose it first, Fully approves it and it signs within 30 days.
- Not counted: venues Fully was already in touch with in the last 6 months (Fully has to tell you within 10 days of your proposal), and venues owned by you, your close family or your company.

FAIR PLAY

- One power bank brand: no other power bank sharing service at your venues.
- The Fully name is for your Scout work. No websites, profiles, ads or flyers in Fully's name without Fully's approval.
- Numbers, terms and venue details stay between us.

IF THINGS CHANGE

- Either side can stop with 30 days' notice. Your share runs 12 more months.
- A serious breach, such as placing a competitor, ends it at once, without the 12 months.
- Fully has to tell you about any change 30 days in advance. A change never lowers your pay on stations already live, and you can leave before it applies.

10. Questions people ask

Do I need sales experience?

No. You need to know your area and enjoy talking to people. The field guide, the sheets and the message templates give you the rest.

Can I do it next to a job or my studies?

Yes. You work independently, choose your own hours and can do other work. The only limit: no other power bank sharing service at your venues.

Is there a target or a minimum?

No. Two good venues beat five quiet ones, for you and for Fully.

Does it cost me anything?

There is no fee to join. Your own costs, like travel, are yours.

Is my area only mine?

Venues are claimed one by one, not by area. The first Scout to propose a venue gets it, as long as it signs within 30 days.

Can someone help me?

Yes. You can bring in helpers, for events too. They work under your responsibility.

What if a venue has a problem with its station?

Venues and guests get support from Fully directly, at support@fullygo.com. You pass on what you hear, and we solve it together.

11. How to start

1 · Apply

At dashboard.fullygo.com/scout, in two minutes. Tell us your area and the places you have in mind.

2 · We get in touch

We read every application ourselves and reply within a few days.

3 · Sign online

Your invite opens the app: add your details and sign the Scout agreement in a few minutes. Fully signs too, usually within a day.

4 · Your first venue

Propose it from the app the same day. We take it from there.

Ready to scout?

Tell us which venues and events you have in mind, and we will get you started.



APPLY HERE

dashboard.fullygo.com/scout



QUESTIONS

contact@fullygo.com

Fully is a service of Carga Compartida S.L., Barcelona. This guide explains the program in plain words; the Scout agreement sets the binding terms.